AG&P’s unique scalable LNG supply chain model will unlock
gas-to-power market opportunities in developing gas economies

Innovative approach highlighted at 2018 Asia Pacific Energy Assembly

Singapore, January 25, 2018 – AG&P (Atlantic, Gulf and Pacific Company), the Philippines-based company at the forefront of developing pragmatic, end-to-end LNG delivery solutions, says demand aggregation is the key to growing and unlocking the market for gas.

The power sector continues to be the key driver for growing global gas demand. However, liquid-fuelled power plants are typically too small to be viably served on a standalone basis. Leveraging AG&P’s innovative, standardized LNG supply chain solutions, AG&P aggregates downstream demand to achieve the minimum throughput required to unlock gas-to-power markets.

AG&P singularly provides a fully integrated solution from LNG sourcing to last-mile delivery, thus simplifying and making commercially compelling the decision to switch energy sources for its customers. AG&P’s business model is unique by bringing under one platform LNG design/engineering, innovative technology, manufacturing, project management, local marketing and operations. Through its terminal gateways, AG&P delivers LNG/natural gas to its customers.

“Most liquid fuelled power plants are remotely located and cut-off from the main grid. Leveraging our standardized designs and modular approach to building terminals developed in AG&P’s Houston, Texas Engineering Center, AG&P not only eliminates expensive, bespoke engineering costs, but significantly reduces construction time. We offer speed of development, access to new and diverse gas supply options, cost-efficiency, increasing price competitiveness and flexibility to support the expansion of renewables in the power mix,” said Mr. Abhilesh Gupta, AG&P’s Global Chief Financial Officer & Commercial Head.

AG&P is actively developing integrated LNG-fired gas-to-power opportunities across South Asia, the Americas and Africa.

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Note: AG&P gave a keynote address at the Energy Council Asia Pacific Energy Assembly & Awards in Singapore on Wednesday, 24 January. For a copy of the presentation, visit http://agp.ph/trade.html
About AG&P

Based in the Philippines, Atlantic Gulf & Pacific Company of Manila (AG&P) is at the forefront of the LNG infrastructure revolution providing gas or LNG to customers via integrated LNG receiving terminals and their supply chains. AG&P designs, manufactures, finances, leases, operates and maintains storage and regasification terminals, LNG related assets, terminals and vessels. From sourcing gas to last-mile delivery, AG&P is the unique integrator that brings all parties together to deliver projects for lower, pragmatic capital cost.

For more than 118 years, AG&P has been a global leader in infrastructure solutions, delivering cutting-edge modularized products and support services to the energy, resources and industrial sectors. AG&P modularizes infrastructure for refineries, LNG export and import facilities, power, petrochemical, and mining plants, building up to 125,000 tons of dense and complex modules each year.

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