

AG&P PUSHING NEW, STANDARDISED LNG SOLUTIONS

Pipeline Magazine said down with Derek Thomas, Head – Advanced Research & Development AG&P during Gastech to learn about the firm's new integrated plug-and-play solutions for LNG supply network in Asia



Philippines-based Atlantic Gulf & Pacific Company of Manila (AG&P) unveiled two standardised modular products for the LNG supply

network that will drive down costs, accelerate schedule and enable last-mile delivery to LNG demand centers scattered across Southeast Asia, South Asia and the Caribbean.

"Modularisation and standardisation is our focus. The key thing we are addressing is the emerging demand in much more diversified, smaller demand centres. We have projects emerging in the Caribbean and in Southeast Asia," said Derek Thomas.

Thomas added: "Indonesia is the big elephant in the room. They have mandated a move to gas but it is not happening. A key reason it is not happening yet is that the infrastructure does not exist

to deliver LNG to thousands of islands. The demand is there but you cannot scale down big terminals and big carriers just like that. What we are addressing is how you can provide the full LNG delivery chain, scaled appropriately to these kinds of demand centres and priced economically."

During Gastech AG&P hosted a workshop to educate people on the firm's new plug-and-play offering. The firm presented designs incorporating standardised equipment to deliver a scalable LNG delivery platform and a fit-for-purpose, onshore modular regasification unit.

"This is what AG&P is all about. We have partnership with Air Liquide and GTT. We are using proven technologies and partners. What we do then is build these packages based on standard solutions at our dedicated facilities, which helps speed up the process and make the whole process more

financeable," noted Thomas.

He explained: "We make sure to provide the right stepping stones. These off-the-shelf products have the potential to bolster the small and mid-scale LNG market."

AG&P knows the demand is there, according to Thomas, with IOCs starting to look at the small-scale and mid-scale LNG market. The problem is that the uptake of LNG projects in the Caribbean or Indonesia is slow with few projects currently underway.

"What we are talking about is creating a virtual pipeline. This is really what we are about because locations such as Indonesia are not like Europe or the U.S. where pipelines are everywhere. What we are focusing on is on new demand locations that are not amenable to traditional pipelines but want small scale LNG projects," concluded Thomas.

